



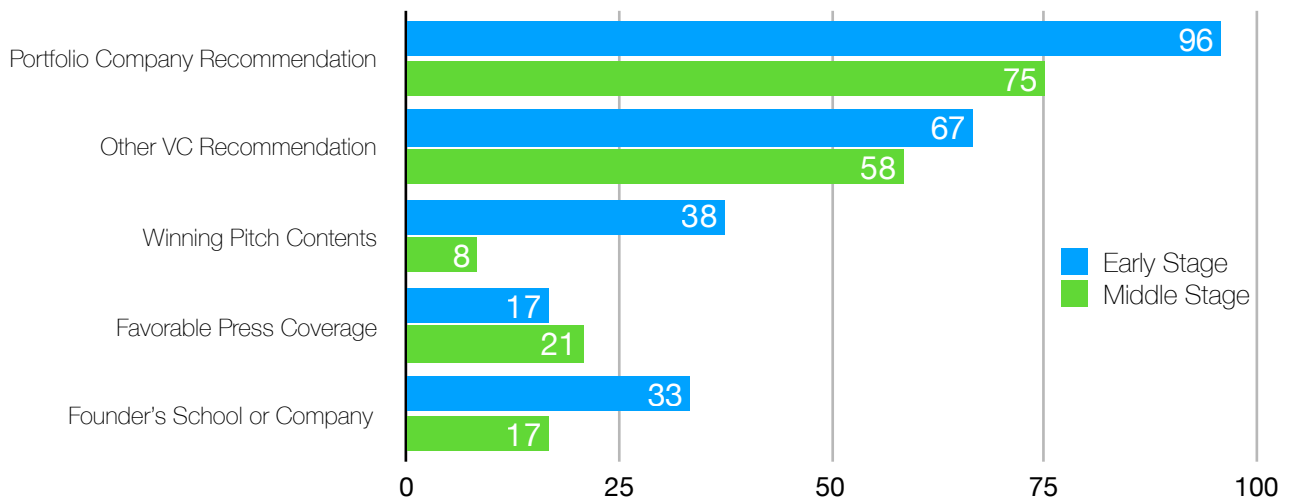
Why Meet a Founder?

Summary

These are results from Disrupting Japan's informal survey of Japanese venture capitalists.

We scored each factor based on the answers received. A score of zero would indicate that all participants rated that factor as having "no influence" on their decision, and a score of 100 would indicate that all participants rated the factor as having a "very strong influence" on their decision.

What affects Japanese VCs' desire to meet a founder



These results are based on only eight responses, but they are interesting nonetheless.

- All respondents clearly value the opinion of their portfolio companies.
- As startups mature, all external factors have less of an impact on the initial impression. The notable exception is press coverage, which becomes more important for later stage startups.